

steuer gregsson is a vibrant management company delivering business improvement and development. We are committed to the introduction of business processes that minimise risk and allow profit improvement.

Our company has gained considerable expertise in both manufacturing and service industries. We all have 'hands-on' experience, having developed and applied successful business processes.

We believe in evidence based management and thorough business planning in order to identify all the pitfalls that today's business may encounter.

This is what we do well:

- **Market Place Identity** enables business success. We make companies aware of the resources that are available. From suppliers through production & delivery to end users, the company must have a clearly defined picture of the businesses environment.
- **Line of Sight** formulates the business route for a company. We assist with a constant review of attainment levels 'en-route' and the setting of a realistic direction. Incorporate this with robust risk assessment and the management of the risks identified, allows a company's

management to prioritise the initiatives, which enable profit improvement.

- **Evidence Based Management** means that business leaders face the hard facts and act on the best evidence. This has to be in preference to copying what seems to work for other companies and acting on urban myth.
- **Natural Capital** allows your business to generate additional working capital by analysing resource usage and thereby replacing quantity with quality. This impacts positively on profitability and increases the cash production of your business. This also provides the company with an environmental advantage as the 'carbon footprint' will be greatly reduced.
- **Management Teams** determine the level of success a company enjoys. We bring real world profiling which enables team building and decision making, we couple this with sympathetic and continuous professional development for everyone.
- **Succession** planning creates a stable platform from which to manage and grow a business. When this is incorporated into a Family Office the entrepreneurial spirit of a family can be released.